

Getting Great Execution of What Matters Most to You: Our Products and Services

How Well-Aligned is My Organization Today?

SAMI™

The Strategic Alignment Measurement Index is a web-based diagnostic survey tool that measures the degree to which individuals, teams and functions within your organization are aligned to your strategic direction and to the roles that each must play in execution.

SAMI™ measures clarity, alignment and commitment as it is seen through the eyes of your employees and pinpoints areas of strength and weakness within the organization that can then be addressed through implementation of FOCUS alignment processes.

What Should I Do To Get My Business Strategy and My Organization Optimally Aligned to Deliver Great Execution of What Matters Most?

Strategic Planning

“If you don't know where you are going, you might wind up someplace else.”

- oft-quoted former Yankees catcher Yogi Berra

Our strategic planning process, custom-designed to suit the needs of your organization based on a proven method, takes you and your management team through a series of four stages of discussion, decision-making and planning:

Where are we now?

Where do we want to be in the future?

How will we get there?

What needs to be done, and by whom?

At its conclusion, you will have a concise and easily-communicated plan with specific outcomes and clear accountability for taking action. You will know where you are going and be able to track your progress toward that destination.

SAM™

The Strategic Alignment Meeting brings together the teams of people in your organization who need to implement and drive home your business strategy. The SAM™ delivers clarity, alignment and commitment to the overall business strategy and to the roles that each team and individual must play in making that strategy come alive. The SAM™ is our proven antidote to the most common causes of strategy failure.

Getting Aligned is Great, But Not Enough – How Do I Keep Everyone Aligned and Respond to Changes in My Business Environment?

CpM™

The CheckPoint Meeting provides teams a formal, data-driven process for reviewing progress toward critical business objectives, discussing and analyzing roadblocks and establishing clear and concise go-forward action plans. The CpM™ is your way to ensure that “what gets measured, gets done”.

HounDog™

Keeping up with all of the commitments made by individuals in your organization, regardless of its size, can be a daunting task. HounDog™ offers a web-based storehouse that provides convenient, controlled access to critical information about the performance of teams and individuals. No more paper. No more wondering, “do I have the most current information?” And as the leader, you have a view into the performance of every individual in your organization. No surprises.